Form **990**

Department of the Treasury
Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

▶ The organization may have to use a copy of this return to satisfy state reporting requirements

OMB No 1545-0047

2008

Open to Public Inspection

A For the 2008 calendar year, or tax year beginning , and ending

B Check if applicable: ☐ Address change ☐ Name change ☐ Initial return ☐ Termination ☐ Amended return ☐ Application pending	Please use IRS label or print or type. See Specific Instructions	C Name of organization: BLACK HILLS CHILDREN'S RANCH, INC. Doing Business As: PIONEER CREDIT COUNSELING Number and street (or P O box if mail is not delivered to street address): 1644 CONCOURSE DRIVE — Room/suite: City or town, state or country, and ZIP + 4: RAPID CITY SD 57703
		D Employer identification number: 46-0358693 E Telephone number: 605-348-1608 G Gross receipts $ 3,210,403

F Name and address of principal officer
TODD OSSENFORT, PRESIDENT
SAME AS "C" ABOVE

H(a) Is this a group return for affiliates? ☐ Yes ☒ No
H(b) Are all affiliates included? ☐ Yes ☐ No
If "No," attach a list (see instructions)

I Tax-exempt status ☒ 501(c) (3) ◀ (insert no) ☐ 4947(a)(1) or ☐ 527

J Website: ▶ WWW.PIONEERCREDIT.COM

H(c) Group exemption number ▶

K Type of organization ☒ Corporation ☐ Trust ☐ Association ☐ Other ▶ — L Year of formation 1980 — M State of legal domicile SD

Part I Summary

Activities & Governance

1 Briefly describe the organization's mission or most significant activities
TO EDUCATE AND COUNSEL CONSUMERS IN A BROAD RANGE OF FINANCIAL LIFE SKILLS, BUDGETING, RETIREMENT, HOUSING AND CREDIT, PRE-BANKRUPTCY COUNSELING, POST-BANKRUPTCY EDUCATION OR DEBT ISSUES THROUGH FACE TO FACE

2 Check this box ▶ ☐ if the organization discontinued its operations or disposed of more than 25% of its assets

3 Number of voting members of the governing body (Part VI, line 1a)	3	6
4 Number of independent voting members of the governing body (Part VI, line 1b)	4	5
5 Total number of employees (Part V, line 2a)	5	97
6 Total number of volunteers (estimate if necessary)	6	0
7a Total gross unrelated business revenue from Part VIII, line 12, column (C)	7a	212,578
b Net unrelated business taxable income from Form 990-T, line 34	7b	-27,450

	Prior Year	Current Year
Revenue		
8 Contributions and grants (Part VIII, line 1h)		
9 Program service revenue (Part VIII, line 2g)	2,860,701	3,194,333
10 Investment income (Part VIII, column (A), lines 3, 4, and 7d)	20,580	11,219
11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	11,153	4,851
12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12)	2,892,434	3,210,403
Expenses		
13 Grants and similar amounts paid (Part IX, column (A), lines 1-3)	3,260	3,620
14 Benefits paid to or for members (Part IX, column (A), line 4)		
15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10)	1,307,366	1,744,710
16a Professional fundraising fees (Part IX, column (A), line 11e)		
b Total fundraising expenses (Part IX, column (D), line 25) ▶		
17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24f)	1,620,696	1,430,217
18 Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25)	2,931,322	3,178,547
19 Revenue less expenses Subtract line 18 from line 12	-38,888	31,856
Net Assets or Fund Balances	**Beginning of Year**	**End of Year**
20 Total assets (Part X, line 16)	1,058,852	1,013,971
21 Total liabilities (Part X, line 26)	308,616	261,633
22 Net assets or fund balances Subtract line 21 from line 20	750,236	752,338

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, includ[redacted]
and belief, it is true, correct, and complete Declaration of preparer (other th[redacted]

Sign Here
▶ Signature of officer [redacted]
▶ LACA OSSENFORT
Type or print name and title

Paid Preparer's Use Only
Preparer's signature ▶ Jeanette M Smith [redacted]
Firm's name (or yours if self-employed), address, and ZIP + 4 ▶ KETEL THORSTENSON, PO BOX 3140 RAPID CITY, SD 577[redacted]

May the IRS discuss this return with the preparer shown above? (see instructions) [redacted]

DAA **For Privacy Act and Paperwork Reduction Act Notice, see the separate** [redacted]

Part III Statement of Program Service Accomplishments (see instructions)

1 Briefly describe the organization's mission.

TO EDUCATE AND COUNSEL CONSUMERS IN A BROAD RANGE OF FINANCIAL LIFE SKILLS, BUDGETING, RETIREMENT, HOUSING AND CREDIT, PRE-BANKRUPTCY COUNSELING, POST-BANKRUPTCY EDUCATION OR DEBT ISSUES THROUGH FACE TO FACE

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? ☐ Yes ☒ No

If "Yes," describe these new services on Schedule O

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? ☐ Yes ☒ No

If "Yes," describe these changes on Schedule O

4 Describe the exempt purpose achievements for each of the organization's three largest program services by expenses Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported

4a (Code) (Expenses $ 2,465,039 including grants of $ 3,620) (Revenue $ 2,968,066)

DEBT COUNSELING PROGRAM:
THE ORGANIZATION OFFERS SEVERAL OPTIONS TO CONSUMERS SEEKING HELP IN FINANCIAL EDUCATION, BUDGETING AND DEBT MANAGEMENT. A CONSUMER WILL INITIALLY VISIT WITH ONE OF OUR "CERTIFIED CREDIT COUNSELORS" (CERTIFIED THROUGH THE GUIDELINES OF THE ASSOCIATION OF INDEPENDENT CONSUMER CREDIT COUNSELING AGENCIES - AICCCA) TO DISCUSS THE GOALS OF THE CONSUMER. IF THEY ARE PRIMARILY SEEKING ASSISTANCE IN ESTABLISHING A MONTHLY BUDGET OR REVIEWING THEIR FINANCIAL SITUATION, THIS WILL BE DONE AT NO CHARGE TO THE CONSUMER AND CAN BE COMPLETED WITHIN AN HOUR OR TWO,

4b (Code) (Expenses $ 240,028 including grants of $) (Revenue $ 212,578)

DAYCARE -- OUR DAYCARE IS OPERATED IN OUR CURRENT FACILITY AND IS AVAILABLE TO EMPLOYEES, AS WELL AS BEING OPEN TO THE PUBLIC. WE SERVED AS MANY AS 40 KIDS AT ONE TIME DURING 2008. WE FILE A 990-T FOR THIS INCOME.

4c (Code) (Expenses $ including grants of $) (Revenue $)

4d Other program services (Describe in Schedule O)
(Expenses $ including grants of $) (Revenue $)

4e Total program service expenses ▶ $ 2,705,067 (Must equal Part IX, Line 25, column (B))

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Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1	X	
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2		X
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		X
4	**Section 501(c)(3) organizations.** Did the organization engage in lobbying activities? If "Yes," complete Schedule C, Part II	4		X
5	**Section 501(c)(4), 501(c)(5), and 501(c)(6) organizations.** Is the organization subject to the section 6033(e) notice and reporting requirement and proxy tax? If "Yes," complete Schedule C, Part III	5		
6	Did the organization maintain any donor advised funds or any accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		X
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		X
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8		X
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9	X	
10	Did the organization hold assets in term, permanent, or quasi-endowments? If "Yes," complete Schedule D, Part V	10		X
11	Did the organization report an amount in Part X, lines 10, 12, 13, 15, or 25? If "Yes," complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable	11	X	
12	Did the organization receive an audited financial statement for the year for which it is completing this return that was prepared in accordance with GAAP? If "Yes," complete Schedule D, Parts XI, XII, and XIII	12	X	
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		X
14a	Did the organization maintain an office, employees, or agents outside of the U S ?	14a		X
b	Did the organization have aggregate revenues or expenses of more than $10,000 from grantmaking, fundraising, business, and program service activities outside the U S ? If "Yes," complete Schedule F, Part I	14b		X
15	Did the organization report on Part IX, column (A), line 3, more than $5,000 of grants or assistance to any organization or entity located outside the United States? If "Yes," complete Schedule F, Part II	15		X
16	Did the organization report on Part IX, column (A), line 3, more than $5,000 of aggregate grants or assistance to individuals located outside the United States? If "Yes," complete Schedule F, Part III	16		X
17	Did the organization report more than $15,000 on Part IX, column (A), line 11e? If "Yes," complete Schedule G, Part I	17		X
18	Did the organization report more than $15,000 total on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18		X
19	Did the organization report more than $15,000 on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		X
20	Did the organization operate one or more hospitals? If "Yes," complete Schedule H	20		X
21	Did the organization report more than $5,000 on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		X
22	Did the organization report more than $5,000 on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		X
23	Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5? If "Yes," complete Schedule J	23		X
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than $100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer questions 24b–24d and complete Schedule K If "No," go to question 25	24a		X
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	**Section 501(c)(3) and 501(c)(4) organizations.** Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		X
b	Did the organization become aware that it had engaged in an excess benefit transaction with a disqualified person from a prior year? If "Yes," complete Schedule L, Part I	25b		X
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		X
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, or substantial contributor, or to a person related to such an individual? If "Yes," complete Schedule L, Part III	27		X

Part IV Checklist of Required Schedules (continued)

			Yes	No
28	During the tax year, did any person who is a current or former officer, director, trustee, or key employee			
a	Have a direct business relationship with the organization (other than as an officer, director, trustee, or employee), or an indirect business relationship through ownership of more than 35% in another entity (individually or collectively with other person(s) listed in Part VII, Section A)? If "Yes," complete Schedule L, Part IV	28a	X	
b	Have a family member who had a direct or indirect business relationship with the organization? If "Yes," complete Schedule L, Part IV	28b	X	
c	Serve as an officer, director, trustee, key employee, partner, or member of an entity (or a shareholder of a professional corporation) doing business with the organization? If "Yes," complete Schedule L, Part IV	28c	X	
29	Did the organization receive more than $25,000 in non-cash contributions? If "Yes," complete Schedule M	29		X
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M	30		X
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		X
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		X
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33		X
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1	34		X
35	Is any related organization a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35		X
36	**Section 501(c)(3) organizations.** Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2	36		X
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		X

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Part V Statements Regarding Other IRS Filings and Tax Compliance

					Yes	No
1a	Enter the number reported in Box 3 of Form 1096, Annual Summary and Transmittal of U S Information Returns Enter -0- if not applicable	1a	19			
b	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable	1b	0			
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?			1c	X	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return	2a	97			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?			2b	X	
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file this return (see instructions)					
3a	Did the organization have unrelated business gross income of $1,000 or more during the year covered by this return?			3a	X	
b	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O			3b	X	
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?			4a		X
b	If "Yes," enter the name of the foreign country ▶					
	See the instructions for exceptions and filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts					
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?			5a		X
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?			5b		X
c	If "Yes," to question 5a or 5b, did the organization file Form 8886-T, Disclosure by Tax-Exempt Entity Regarding Prohibited Tax Shelter Transaction?			5c		
6a	Did the organization solicit any contributions that were not tax deductible?			6a		X
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?			6b		
7	**Organizations that may receive deductible contributions under section 170(c).**					
a	Did the organization provide goods or services in exchange for any quid pro quo contribution of more than $75?			7a		X
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?			7b		
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?			7c		X
d	If "Yes," indicate the number of Forms 8282 filed during the year	7d				
e	Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?			7e		X
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?			7f		X
g	For all contributions of qualified intellectual property, did the organization file Form 8899 as required?			7g		X
h	For contributions of cars, boats, airplanes, and other vehicles, did the organization file a Form 1098-C as required?			7h		X
8	**Section 501(c)(3) and other sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations.** Did the supporting organization, or a fund maintained by a sponsoring organization, have excess business holdings at any time during the year?			8		X
9	**Section 501(c)(3) and other sponsoring organizations maintaining donor advised funds.**					
a	Did the organization make any taxable distributions under section 4966?			9a		X
b	Did the organization make a distribution to a donor, donor advisor, or related person?			9b		X
10	**Section 501(c)(7) organizations.** Enter					
a	Initiation fees and capital contributions included on Part VIII, line 12	10a				
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10b				
11	**Section 501(c)(12) organizations.** Enter					
a	Gross income from members or shareholders	11a				
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them)	11b				
12a	**Section 4947(a)(1) non-exempt charitable trusts.** Is the organization filing Form 990 in lieu of Form 1041?			12a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b				

Part VI **Governance, Management, and Disclosure** (Sections A, B, and C request information about policies not required by the Internal Revenue Code.)

Section A. Governing Body and Management

			Yes	No
	For each "Yes" response to lines 2–7b below, and for a "No" response to lines 8 or 9b below, describe the circumstances, processes, or changes in Schedule O See instructions			
1a	Enter the number of voting members of the governing body	1a 6		
b	Enter the number of voting members that are independent	1b 5		
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2	X	
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3		X
4	Did the organization make any significant changes to its organizational documents since the prior Form 990 was filed?	4		X
5	Did the organization become aware during the year of a material diversion of the organization's assets?	5		X
6	Does the organization have members or stockholders?	6		X
7a	Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body?	7a		X
b	Are any decisions of the governing body subject to approval by members, stockholders, or other persons?	7b		X
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following			
a	The governing body?	8a		X
b	Each committee with authority to act on behalf of the governing body?	8b		X
9a	Does the organization have local chapters, branches, or affiliates?	9a		X
b	If "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization?	9b		
10	Was a copy of the Form 990 provided to the organization's governing body before it was filed? All organizations must describe in Schedule O the process, if any, the organization uses to review the Form 990	10	X	
11	Is there any officer, director or trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	11		X

Section B. Policies

			Yes	No
12a	Does the organization have a written conflict of interest policy? If "No," go to line 13	12a	X	
b	Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	X	
c	Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done	12c	X	
13	Does the organization have a written whistleblower policy?	13		X
14	Does the organization have a written document retention and destruction policy?	14	X	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision			
a	The organization's CEO, Executive Director, or top management official?	15a	X	
b	Other officers or key employees of the organization? Describe the process in Schedule O (see instructions)	15b	X	
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		X
b	If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements?	16b		

Section C. Disclosure

17 List the states with which a copy of this Form 990 is required to be filed ▶ NONE

18 Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection Indicate how you make these available Check all that apply

☐ Own website ☐ Another's website ☒ Upon request

19 Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy, and financial statements available to the public

20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization. ▶ MICHAEL SOLANO, TREASURER 1644 CONCOURSE DR RAPID CITY SD 57703 605-348-1608

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Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Use Schedule J-2 if additional space is needed

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and **current** key employees Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than $100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than $100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than $10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

☐ Check this box if the organization did not compensate any officer, director, trustee, or key employee

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply): Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
TODD OSSENFORT PRES/COO	45	X		X				118,551	0	3,306
MICHAEL ZARLE DIRECTOR	2	X						0	0	0
LEON WIKLE DIRECTOR	1	X						0	0	0
PAULO NACCARATI DIRECTOR	1	X						0	0	0
ALAN MAAS DIRECTOR	1	X						0	0	0
SONYA MAAS DIRECTOR	1	X						0	0	0
LACA OSSENFORT SECR/ADMINIS	45			X				131,957	0	0
MICHAEL SOLANO CFO/TREAS	45			X				73,989	0	1,382
ANNIE EDWARDS VPCOUNSELING	53			X				62,853	0	3,306

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Part VII **Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees** (continued)

(A) Name and title	(B) Average hours per week	(C) Position (check all that apply): Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
1b Total ▶								387,350		7,994

2 Total number of individuals (including those in 1a) who received more than $100,000 in reportable compensation from the organization ▶ 2

		Yes	No
3 Did the organization list any **former** officer, director or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual	3		X
4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than $150,000? If "Yes," complete Schedule J for such individual	4		X
5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization for services rendered to the organization? If "Yes," complete Schedule J for such person	5		X

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than $100,000 of compensation from the organization

(A) Name and business address	(B) Description of services	(C) Compensation

2 Total number of independent contractors (including those in 1) who received more than $100,000 in compensation from the organization ▶ 0

Part VIII Statement of Revenue

		Busn Code	(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
Contributions, gifts, grants and other similar amounts	1a Federated campaigns 1a					
	b Membership dues 1b					
	c Fundraising events 1c					
	d Related organizations 1d					
	e Government grants (contributions) 1e					
	f All other contributions, gifts, grants, and similar amounts not included above 1f					
	g Noncash contributions included in lines 1a-1f $					
	h **Total.** Add lines 1a–1f ▶					
Program Service Revenue	2a DEBT COUNSELING FEES	624100	2,167,501	2,167,501		
	b FAIR SHARE - CREDITORS	624100	444,054	444,054		
	c GRANTS - CREDITORS	624100	370,200	370,200		
	d DAYCARE	624410	212,578		212,578	
	e					
	f All other program service revenue					
	g **Total.** Add lines 2a–2f ▶		3,194,333			
Other Revenue	3 Investment income (including dividends, interest, and other similar amounts) ▶		11,219			11,219
	4 Income from investment of tax-exempt bond proceeds ▶					
	5 Royalties ▶					
	6a Gross Rents — (i) Real: ; (ii) Personal:					
	b Less rental exps — (i) Real: ; (ii) Personal:					
	c Rental inc or (loss) — (i) Real: ; (ii) Personal:					
	d Net rental income or (loss) ▶					
	7a Gross amount from sales of assets other than inventory — (i) Securities: ; (ii) Other:					
	b Less cost or other basis & sales exps — (i) Securities: ; (ii) Other:					
	c Gain or (loss) — (i) Securities: ; (ii) Other:					
	d Net gain or (loss) ▶					
	8a Gross income from fundraising events (not including $ of contributions reported on line 1c) See Part IV, line 18 a					
	b Less direct expenses b					
	c Net income or (loss) from fundraising events ▶					
	9a Gross income from gaming activities See Part IV, line 19 a					
	b Less direct expenses b					
	c Net income or (loss) from gaming activities ▶					
	10a Gross sales of inventory, less returns and allowances a					
	b Less cost of goods sold b					
	c Net income or (loss) from sales of inventory ▶					
	Miscellaneous Revenue	Busn. Code				
	11a MISCELLANEOUS	624100	4,851	4,851		
	b					
	c					
	d All other revenue					
	e **Total.** Add lines 11a–11d ▶		4,851			
	12 **Total Revenue.** Add lines 1h, 2g, 3, 4, 5, 6d, 7d, 8c, 9c, 10c, and 11e ▶		3,210,403	2,986,606	212,578	11,219

DAA

Part IX · Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.
All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

	Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and organizations in the U S See Part IV, line 21	3,620	3,620		
2	Grants and other assistance to individuals in the U S See Part IV, line 22				
3	Grants and other assistance to governments, organizations, and individuals outside the U S See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors, trustees, and key employees	387,350	290,422	96,928	
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	1,133,134	884,023	249,111	
8	Pension plan contributions (include section 401(k) and section 403(b) employer contributions)				
9	Other employee benefits	104,716	84,583	20,133	
10	Payroll taxes	119,510	92,363	27,147	
11	Fees for services (non-employees)				
a	Management				
b	Legal	42,354	8,471	33,883	
c	Accounting	12,375	11,756	619	
d	Lobbying				
e	Professional fundraising services See Part IV, line 17				
f	Investment management fees				
g	Other	13,656	12,973	683	
12	Advertising and promotion	382,169	382,169		
13	Office expenses	252,697	245,387	7,310	
14	Information technology	46,783	44,521	2,262	
15	Royalties				
16	Occupancy	231,170	220,209	10,961	
17	Travel	23,138	19,761	3,377	
18	Payments of travel or entertainment expenses for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	16,390	16,194	196	
20	Interest				
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	66,477	63,151	3,326	
23	Insurance	21,087	14,487	6,600	
24	Other expenses Itemize expenses not covered above (Expenses grouped together and labeled miscellaneous may not exceed 5% of total expenses shown on line 25 below)				
a	CLIENT EDUCATION	178,507	178,507		
b	RETENTION BONUS	46,490	46,490		
c	BENEFITS DIRECT PROGRAM	32,992	32,992		
d	DUES AND SUBSCRIPTIONS	21,536	20,460	1,076	
e	DAYCARE EVENTS AND FOOD	20,517	20,517		
f	All other expenses	21,879	12,011	9,868	
25	**Total functional expenses.** Add lines 1 through 24f	3,178,547	2,705,067	473,480	
26	**Joint Costs.** Check here ▶ ☐ if following SOP 98-2 Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				

Part X Balance Sheet

				(A) Beginning of year		(B) End of year
Assets	1	Cash—non-interest bearing		265,877	1	255,332
	2	Savings and temporary cash investments		382,326	2	402,774
	3	Pledges and grants receivable, net			3	
	4	Accounts receivable, net		41,139	4	65,539
	5	Receivables from current and former officers, directors, trustees, key employees, or other related parties Complete Part II of Schedule L			5	
	6	Receivables from other disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) Complete Part II of Schedule L			6	
	7	Notes and loans receivable, net			7	
	8	Inventories for sale or use			8	
	9	Prepaid expenses and deferred charges		40,343	9	30,801
	10a	Land, buildings, and equipment cost basis	10a 790,129			
	b	Less accumulated depreciation Complete Part VI of Schedule D	10b 575,418	254,594	10c	214,711
	11	Investments—publicly traded securities		74,573	11	44,814
	12	Investments—other securities See Part IV, line 11			12	
	13	Investments—program-related See Part IV, line 11			13	
	14	Intangible assets			14	
	15	Other assets See Part IV, line 11			15	
	16	**Total assets.** Add lines 1 through 15 (must equal line 34)		1,058,852	16	1,013,971
Liabilities	17	Accounts payable and accrued expenses		104,234	17	124,075
	18	Grants payable			18	
	19	Deferred revenue			19	
	20	Tax-exempt bond liabilities			20	
	21	Escrow account liability Complete Part IV of Schedule D		204,382	21	137,558
	22	Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons Complete Part II of Schedule L			22	
	23	Secured mortgages and notes payable to unrelated third parties			23	
	24	Unsecured notes and loans payable			24	
	25	Other liabilities Complete Part X of Schedule D			25	
	26	**Total liabilities.** Add lines 17 through 25		308,616	26	261,633
Net Assets or Fund Balances		**Organizations that follow SFAS 117, check here ▶ [X] and complete lines 27 through 29, and lines 33 and 34.**				
	27	Unrestricted net assets		750,236	27	752,338
	28	Temporarily restricted net assets			28	
	29	Permanently restricted net assets			29	
		Organizations that do not follow SFAS 117, check here ▶ [ ] and complete lines 30 through 34.				
	30	Capital stock or trust principal, or current funds			30	
	31	Paid-in or capital surplus, or land, building, or equipment fund			31	
	32	Retained earnings, endowment, accumulated income, or other funds			32	
	33	Total net assets or fund balances		750,236	33	752,338
	34	Total liabilities and net assets/fund balances		1,058,852	34	1,013,971

Part XI Financial Statements and Reporting

			Yes	No
1	Accounting method used to prepare the Form 990 [ ] Cash [X] Accrual [ ] Other			
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?	2a		X
b	Were the organization's financial statements audited by an independent accountant?	2b	X	
c	If "Yes" to lines 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?	2c		X
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	3a		X
b	If "Yes," did the organization undergo the required audit or audits?	3b		

DAA

SCHEDULE A (Form 990 or 990-EZ) Department of the Treasury Internal Revenue Service	**Public Charity Status and Public Support** To be completed by all section 501(c)(3) organizations and section 4947(a)(1) nonexempt charitable trusts. ▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.	OMB No 1545-0047 **2008** Open to Public Inspection

Name of the organization BLACK HILLS CHILDREN'S RANCH, INC.

Employer identification number 46-0358693

Part I Reason for Public Charity Status (All organizations must complete this part.) (see instructions)

The organization is not a private foundation because it is (Please check only **one** organization)

1 ☐ A church, convention of churches, or association of churches described in **section 170(b)(1)(A)(i).**

2 ☐ A school described in **section 170(b)(1)(A)(ii).** (Attach Schedule E)

3 ☐ A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii).** (Attach Schedule H)

4 ☐ A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii).** Enter the hospital's name, city, and state

5 ☐ An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv).** (Complete Part II)

6 ☐ A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v).**

7 ☐ An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi).** (Complete Part II)

8 ☐ A community trust described in **section 170(b)(1)(A)(vi).** (Complete Part II)

9 ☒ An organization that normally receives (1) more than 33 1/3 % of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33 1/3 % of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See **section 509(a)(2).** (Complete Part III)

10 ☐ An organization organized and operated exclusively to test for public safety See **section 509(a)(4).** (see instructions)

11 ☐ An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) See **section 509(a)(3).** Check the box that describes the type of supporting organization and complete lines 11e through 11h

a ☐ Type I **b** ☐ Type II **c** ☐ Type III–Functionally Integrated **d** ☐ Type III–Other

e ☐ By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2)

f If the organization received a written determination from the IRS that it is a Type I, Type II, or Type III supporting organization, check this box ☐

g Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons?

(i) A person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, the governing body of the supported organization?

(ii) A family member of a person described in (i) above?

(iii) A 35% controlled entity of a person described in (i) or (ii) above?

	Yes	No
11g(i)		
11g(ii)		
11g(iii)		

h Provide the following information about the organizations the organization supports

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1–9 above or IRC section (see instructions))	(iv) Is the organization in col (i) listed in your governing document?		(v) Did you notify the organization in col (i) of your support?		(vi) Is the organization in col (i) organized in the U S ?		(vii) Amount of support
			Yes	No	Yes	No	Yes	No	
Total									

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ▶	(a) 2004	(b) 2005	(c) 2006	(d) 2007	(e) 2008	(f) Total
1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants ")						
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3 The value of services or facilities furnished by a governmental unit to the organization without charge						
4 **Total.** Add lines 1-3						
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						
6 **Public support.** Subtract line 5 from line 4						

Section B. Total Support

Calendar year (or fiscal year beginning in) ▶	(a) 2004	(b) 2005	(c) 2006	(d) 2007	(e) 2008	(f) Total
7 Amounts from line 4						
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
9 Net income from unrelated business activities, whether or not the business is regularly carried on						
10 Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV)						
11 **Total support.** Add lines 7 through 10						

12 Gross receipts from related activities, etc (see instructions) | 12 |

13 **First five years.** If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here** ▶ ☐

Section C. Computation of Public Support Percentage

14 Public support percentage for 2008 (line 6, column (f) divided by line 11, column (f)) | 14 | %

15 Public support percentage from 2007 Schedule A, Part IV-A, line 26f | 15 | %

16a **33 1/3 % support test—2008.** If the organization did not check the box on line 13, and line 14 is 33 1/3 % or more, check this box and **stop here.** The organization qualifies as a publicly supported organization ▶ ☐

b **33 1/3 % support test—2007.** If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3 % or more, check this box and **stop here.** The organization qualifies as a publicly supported organization ▶ ☐

17a **10%-facts-and-circumstances test—2008.** If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and **stop here.** Explain in Part IV how the organization meets the "facts-and-circumstances" test The organization qualifies as a publicly supported organization ▶ ☐

b **10%-facts-and-circumstances test—2007.** If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and **stop here.** Explain in Part IV how the organization meets the "facts-and-circumstances" test The organization qualifies as a publicly supported organization ▶ ☐

18 **Private foundation.** If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions ▶ ☐

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I)

Section A. Public Support

Calendar year (or fiscal year beginning in) ▶	(a) 2004	(b) 2005	(c) 2006	(d) 2007	(e) 2008	(f) Total
1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants.")			9,960			9,960
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose		3,524,311	3,264,011	2,860,701	3,194,333	12,843,356
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 **Total.** Add lines 1-5		3,524,311	3,273,971	2,860,701	3,194,333	12,853,316
7a Amounts included on lines 1, 2, and 3 received from disqualified persons						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of 1% of the total of lines 9, 10c, 11, and 12 for the year or $5,000			560,828	421,261	304,417	1,286,506
c Add lines 7a and 7b			560,828	421,261	304,417	1,286,506
8 **Public support** (Subtract line 7c from line 6)		3,524,311	2,713,143	2,439,440	2,889,916	11,566,810

Section B. Total Support

Calendar year (or fiscal year beginning in) ▶	(a) 2004	(b) 2005	(c) 2006	(d) 2007	(e) 2008	(f) Total
9 Amounts from line 6		3,524,311	3,273,971	2,860,701	3,194,333	12,853,316
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	3,230	2,566	5,696	21,569	11,219	44,280
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b	3,230	2,566	5,696	21,569	11,219	44,280
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on		-14,399	-24,133	-12,077	-27,450	-78,059
12 Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV)						
13 **Total support.** (Add lines 9, 10c, 11, and 12)	3,230	3,512,478	3,255,534	2,870,193	3,178,102	12,819,537

14 **First five years.** If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here** ▶ ☐

Section C. Computation of Public Support Percentage

15	Public support percentage for 2008 (line 8, column (f) divided by line 13, column (f))	15	90.2280 %
16	Public support percentage from 2007 Schedule A, Part IV-A, line 27g	16	92.0944 %

Section D. Computation of Investment Income Percentage

17	Investment income percentage for **2008** (line 10c, column (f) divided by line 13, column (f))	17	0.3454 %
18	Investment income percentage from **2007** Schedule A, Part IV-A, line 27h	18	0.1941 %

19a **33 1/3 % support tests—2008.** If the organization did not check the box on line 14, and line 15 is more than 33 1/3 %, and line 17 is not more than 33 1/3 %, check this box and **stop here.** The organization qualifies as a publicly supported organization ▶ ☒

b **33 1/3 % support tests—2007.** If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3 %, check this box and **stop here.** The organization qualifies as a publicly supported organization ▶ ☐

20 **Private foundation.** If the organization did not check a box on line 14, 19a or 19b, check this box and see instructions ▶ ☐

Part IV **Supplemental Information.** Complete this part to provide the explanation required by Part II, line 10; Part II, line 17a or 17b; or Part III, line 12. Provide any other additional information. (see instructions)

SCHEDULE D
(Form 990)

Department of the Treasury
Internal Revenue Service

Supplemental Financial Statements

▶ Attach to Form 990. To be completed by organizations that answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.

OMB No 1545-0047
2008
Open to Public Inspection

Name of the organization	Employer identification number
BLACK HILLS CHILDREN'S RANCH, INC.	46-0358693

Part I **Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts.** Complete if the organization answered "Yes" to Form 990, Part IV, line 6

		(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year		
2	Aggregate contributions to (during year)		
3	Aggregate grants from (during year)		
4	Aggregate value at end of year		

5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes ☐ No

6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds may be used only for charitable purposes and not for the benefit of the donor or donor advisor or other impermissible private benefit? ☐ Yes ☐ No

Part II **Conservation Easements.** Complete if the organization answered "Yes" to Form 990, Part IV, line 7.

1 Purpose(s) of conservation easements held by the organization (check all that apply)
- ☐ Preservation of land for public use (e g , recreation or pleasure)
- ☐ Protection of natural habitat
- ☐ Preservation of open space
- ☐ Preservation of an historically important land area
- ☐ Preservation of certified historic structure

2 Complete lines 2a–2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year

			Held at the End of the Year
a	Total number of conservation easements	2a	
b	Total acreage restricted by conservation easements	2b	
c	Number of conservation easements on a certified historic structure included in (a)	2c	
d	Number of conservation easements included in (c) acquired after 8/17/06	2d	

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the taxable year ▶ ______

4 Number of states where property subject to conservation easement is located ▶ ______

5 Does the organization have a written policy regarding the periodic monitoring, inspection, violations, and enforcement of the conservation easements it holds? ☐ Yes ☐ No

6 Staff or volunteer hours devoted to monitoring, inspecting, and enforcing easements during the year ▶ ______

7 Amount of expenses incurred in monitoring, inspecting, and enforcing easements during the year ▶ $ ______

8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? ☐ Yes ☐ No

9 In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements

Part III **Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.** Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

1a If the organization elected, as permitted under SFAS 116, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items

b If the organization elected, as permitted under SFAS 116, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items
(i) Revenues included in Form 990, Part VIII, line 1 ▶ $ ______
(ii) Assets included in Form 990, Part X ▶ $ ______

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 relating to these items
a Revenues included in Form 990, Part VIII, line 1 ▶ $ ______
b Assets included in Form 990, Part X ▶ $ ______

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

3 Using the organization's accession and other records, check any of the following that are a significant use of its collection items (check all that apply)

a ☐ Public exhibition
b ☐ Scholarly research
c ☐ Preservation for future generations
d ☐ Loan or exchange programs
e ☐ Other _______________

4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIV

5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? ☐ Yes ☐ No

Part IV Trust, Escrow and Custodial Arrangements. Complete if organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? ☐ Yes ☒ No

b If "Yes," explain the arrangement in Part XIV and complete the following table

		Amount
c Beginning balance	1c	
d Additions during the year	1d	
e Distributions during the year	1e	
f Ending balance	1f	

2a Did the organization include an amount on Form 990, Part X, line 21? ☒ Yes ☐ No

b If "Yes," explain the arrangement in Part XIV

Part V Endowment Funds. Complete if organization answered "Yes" to Form 990, Part IV, line 10.

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
1a Beginning of year balance					
b Contributions					
c Investment earnings or losses					
d Grants or scholarships					
e Other expenditures for facilities and programs					
f Administrative expenses					
g End of year balance					

2 Provide the estimated percentage of the year end balance held as

a Board designated or quasi-endowment ▶ ____ %

b Permanent endowment ▶ ____ %

c Term endowment ▶ ____ %

3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by

		Yes	No
(i) unrelated organizations	3a(i)		
(ii) related organizations	3a(ii)		
b If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?	3b		

4 Describe in Part XIV the intended uses of the organization's endowment funds

Part VI Investments—Land, Buildings, and Equipment. See Form 990, Part X, line 10

Description of investment	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Depreciation	(d) Book value
1a Land				
b Buildings				
c Leasehold improvements		108,706	27,264	81,442
d Equipment		681,423	548,154	133,269
e Other				
Total. Add lines 1a–1e (Column (d) should equal Form 990, Part X, column (B), line 10(c)) ▶				214,711

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Part VII Investments—Other Securities. See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation Cost or end-of-year market value
Financial derivatives and other financial products		
Closely-held equity interests		
Other		
Total. (Column (b) should equal Form 990, Part X, col (B) line 12) ▶		

Part VIII Investments—Program Related. See Form 990, Part X, line 13.

(a) Description of investment type	(b) Book value	(c) Method of valuation Cost or end-of-year market value
Total. (Column (b) should equal Form 990, Part X, col (B) line 13) ▶		

Part IX Other Assets. See Form 990, Part X, line 15

(a) Description	(b) Book value
Total. (Column (b) should equal Form 990, Part X, col (B) line 15) ▶	

Part X Other Liabilities. See Form 990, Part X, line 25

(a) Description of liability	(b) Amount
Federal income taxes	
Total. (Column (b) should equal Form 990, Part X, col (B) line 25) ▶	

In Part XIV, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48

DAA

Part XI Reconciliation of Change in Net Assets from Form 990 to Financial Statements

1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	3,210,403
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	3,178,547
3	Excess or (deficit) for the year Subtract line 2 from line 1	3	31,856
4	Net unrealized gains (losses) on investments	4	-29,759
5	Donated services and use of facilities	5	
6	Investment expenses	6	
7	Prior period adjustments	7	
8	Other (Describe in Part XIV)	8	
9	Total adjustments (net) Add lines 4-8	9	-29,759
10	Excess or (deficit) for the year per financial statements Combine lines 3 and 9	10	2,097

Part XII Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

1	Total revenue, gains, and other support per audited financial statements			1	3,180,644
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12				
a	Net unrealized gains on investments	2a	-29,759		
b	Donated services and use of facilities	2b			
c	Recoveries of prior year grants	2c			
d	Other (Describe in Part XIV)	2d			
e	Add lines 2a through 2d			2e	-29,759
3	Subtract line 2e from line 1			3	3,210,403
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:				
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a			
b	Other (Describe in Part XIV)	4b			
c	Add lines 4a and 4b			4c	
5	Total revenue Add lines 3 and 4c. (This should equal Form 990, Part I, line 12)			5	3,210,403

Part XIII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return

1	Total expenses and losses per audited financial statements			1	3,178,547
2	Amounts included on line 1 but not on Form 990, Part IX, line 25				
a	Donated services and use of facilities	2a			
b	Prior year adjustments	2b			
c	Losses reported on Form 990, Part IX, line 25	2c			
d	Other (Describe in Part XIV)	2d			
e	Add lines 2a through 2d			2e	
3	Subtract line 2e from line 1			3	3,178,547
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:				
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a			
b	Other (Describe in Part XIV)	4b			
c	Add lines 4a and 4b			4c	
5	Total expenses Add lines 3 and 4c. (This should equal Form 990, Part I, line 18)			5	3,178,547

Part XIV Supplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b

PART IV, LINE 2B - ESCROW LIABILITY ARRANGEMENT EXPLANATION

UNDER THE ORGANIZATION'S DEBT MANAGEMENT PROGRAM, CLIENTS REMIT PAYMENT TO THEIR ESCROW ACCOUNT. THIS PAYMENT IS THEN REMITTED TO THE CLIENT'S VARIOUS CREDITORS.

DAA

Part XIV Supplemental Information (continued)

SCHEDULE L (Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Transactions With Interested Persons

▶ Attach to Form 990 or Form 990-EZ.
▶ To be completed by organizations that answered "Yes" on Form 990, Part IV, line 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V, line 38a or 40b.

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2008
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Part I Excess Benefit Transactions (section 501(c)(3) and section 501(c)(4) organizations only)

To be completed by organizations that answered "Yes" on Form 990, Part IV, line 25a or 25b, or Form 990-EZ, Part V, line 40b

1 (a) Name of disqualified person	(b) Description of transaction	(c) Corrected? Yes	No

2 Enter the amount of tax imposed on the organization managers or disqualified persons during the year under section 4958 ▶ $

3 Enter the amount of tax, if any, on line 2, above, reimbursed by the organization ▶ $

Part II Loans to and/or From Interested Persons.

To be completed by organizations that answered "Yes" on Form 990, Part IV, line 26, or Form 990-EZ, Part V, line 38a

(a) Name of interested person and purpose	(b) Loan to or from the organization? To	From	(c) Original principal amount	(d) Balance due	(e) In default? Yes	No	(f) Approved by board or committee? Yes	No	(g) Written agreement? Yes	No
Total			▶ $							

Part III Grants or Assistance Benefitting Interested Persons.

To be completed by organizations that answered "Yes" on Form 990, Part IV, line 27

(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount of grant or type of assistance

Part IV Business Transactions Involving Interested Persons.

To be completed by organizations that answered "Yes" on Form 990, Part IV, line 28a, 28b, or 28c

(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount of transaction	(d) Description of transaction	(e) Sharing of org revenues? Yes	No
SJD HOLDINGS	SEE SCHEDULE O	118,590	LEASE OF BUILDING		X
OZCORP HOLDINGS	SEE SCHEDULE O	24,960	LEASE OF BUILDING		X
MAXIE EDWARDS	FAMILY MEMBER	21,144	COMPENSATION		X
MARILYN BEATON	FAMILY MEMBER	15,371	COMPENSATION		X
DANIELLE OSSENFORT	FAMILY MEMBER	12,699	COMPENSATION		X

SCHEDULE O
(Form 990)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990

▶ Attach to Form 990. To be completed by organizations to provide additional information for responses to specific questions for the Form 990 or to provide any additional information.

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2008

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FORM 990 - ORGANIZATION'S MISSION

COUNSELING SESSIONS, TELEPHONE SESSIONS, AND BY CONDUCTING WORKSHOPS AND SEMINARS IN CONJUNCTION WITH THE CURRICULUM OF THE "SIMPLIFIED GUIDE TO FINANCIAL LIFE SKILLS." BY EDUCATING AND PROVIDING THE MUCH NEEDED TOOLS TO CONSUMERS, WE HAVE BENEFITED HUNDREDS OF THOUSANDS OF INDIVIDUALS AND FAMILIES THROUGHOUT THE UNITED STATES. MANY OF THESE INDIVIDUALS AND FAMILIES ARE NOW ON TRACK IN THE MANAGEMENT OF THEIR "FINANCIAL LIFE SKILLS."

FORM 990, PART III, LINE 4A - FIRST ACHIEVEMENT

WHETHER FACE TO FACE OR BY PHONE, DEPENDING ON THE CONSUMER'S FINANCIAL SITUATION. ON A DAILY BASIS, WE ALSO PROVIDE CONSUMERS WITH HOUSING COUNSELING (AT NO COST), PRE-BANKRUPTCY COUNSELING AND POST-BANKRUPTCY EDUCATION. THERE ARE SOME INSTANCES IN WHICH AFTER THEIR INITIAL CONSULTATION, THE CONSUMER DETERMINES WHETHER OR NOT THEY WOULD LIKE OR NEED FURTHER ASSISTANCE IN REDUCING PAYMENTS TO UNSECURED CREDITORS OR DUE TO THEIR BUDGET NOT BEING WITHIN THEIR MEANS. THEN THE "CERTIFIED CREDIT COUNSELOR" WILL HELP THEM ESTABLISH A NEW PAYMENT THROUGH OUR "DEBT MANAGEMENT PROGRAM." WE PROVIDE A WIDE RANGE OF INFORMATION THROUGH OUR STATE OF THE ART WEBSITE 24/7, WHICH HAS ACCOUNT INFORMATION FOR THOSE THAT HAVE ENROLLED IN OUR DEBT MANAGEMENT PROGRAM, IN ADDITION TO BEING AVAILABLE BY PHONE MONDAY-FRIDAY, 8AM TO 8PM MST, AND

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SATURDAY, 8AM TO 5PM MST. THE ORGANIZATION IS ALSO A REGISTERED AGENCY THROUGH BUREAU VERITAS CERTIFICATION AND OPERATES A QUALITY MANAGEMENT SYSTEM IN COMPLIANCE WITH THE REQUIREMENTS OF THE INTERNATIONAL STANDARDS ORGANIZATION 9001-2000 AND THE AICCCA "CODE OF PRACTICE," AS WELL AS A PARTICIPANT OF THE BETTER BUSINESS BUREAU CARE PROGRAM.

THE ORGANIZATION HAS HAD OVER 466,000 ISSUES OF OUR "PIONEER PRESS" DISBURSED TO CONSUMERS IN THE YEAR 2008. THE PIONEER PRESS IS AN 8 PAGE, MONTHLY FINANCIAL NEWSLETTER PUBLICATION, WHICH FEATURES 4 MAIN ARTICLES AND THEN FOCUSES ON THE FOLLOWING AREAS FOR NEW INFORMATION EVERY MONTH: TINY TIKES, TEEN TIME, BUDGET BOOSTERS, Q&A'S ABOUT FINANCIAL INFORMATION, PENNY PINCHERS CLUB. THE PUBLICATION BEGAN IN NOVEMBER OF 2004 AND HAS BEEN PUBLISHED BY THE FIRST OF EVERY MONTH THEREAFTER. WE HAVE BEEN DISTRIBUTING AN ESTIMATED 7,000 HARD COPIES PER MONTH AND OVER AN AVERAGE OF 31,800 BY EMAIL PER MONTH. FOR A FREE COPY, PLEASE CONTACT US DIRECTLY.

THE ORGANIZATION HAS HAD OVER 47,000 COUNSELING SESSIONS IN THE YEAR OF 2008 ALONE, WITH AN ESTIMATED 1,052 (2.2%) OF THOSE CONSUMERS DETERMINING THEIR NEEDS TO ENROLL IN OUR "DEBT MANAGEMENT PROGRAM." MANY OF OUR COUNSELING AND EDUCATIONAL SESSIONS ARE PROVIDED AT NO CHARGE TO THE PUBLIC. THE ORGANIZATION COUNSELS ANYONE THAT IS IN NEED

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OF OUR EDUCATION PROGRAMS AND SERVICES, REGARDLESS OF THEIR ABILITY TO PAY.

WE HAD APPROXIMATELY 16% OF ALL CONSUMERS ENROLLED ON THE DEBT MANAGEMENT PROGRAM GRADUATED ON A MONTHLY BASIS IN 2008. THIS COMES OUT TO AN ESTIMATED NUMBER OF 684 CONSUMERS THAT PAID OFF THEIR DEBT THROUGH OUR DEBT MANAGEMENT PROGRAM IN 2008. THOSE CONSUMERS HAVE ALSO BEEN GIVEN (IN ADDITION TO THOSE THAT JUST CALL FOR FREE FINANCIAL COUNSELING AND EDUCATION), CONTINUING EDUCATION THROUGH OUR "SIMPLIFIED GUIDE TO FINANCIAL LIFE SKILLS," "CREDIT WHEN CREDIT IS DUE," AND "CREDIT COMPASS" PROGRAMS IN WHICH THEY RECEIVE A CERTIFICATE OF COMPLETION UPON GRADUATION OF ALL THE EDUCATIONAL COURSES. THESE COURSES ARE AVAILABLE IN THE ENGLISH AND SPANISH LANGUAGE. IN THE YEAR 2008, THE NUMBER OF ENROLLEES FOR THE "SIMPLIFIED GUIDE TO FINANCIAL LIFE SKILLS" EXCEEDED 20,000. THIS WORKBOOK COVERS BASIC MONEY MANAGEMENT AND FINANCIAL LIFE SKILLS. THE CHAPTERS ARE AS FOLLOWS: #1 DO I NEED FINANCIAL COUNSELING?, #2 SETTING UP A FAMILY BUDGET, #3 TIPS FOR MAKING A BUDGET, #4 SHOPPING GUIDE/BUDGET HELP, #5 MONEY MANAGEMENT HELP, #6 CONQUERING YOUR FINANCIAL STRESS, #7 TIPS FOR DEALING WITH YOUR CREDITORS AND PLANNING, PREPARING AND MANAGING YOUR FINANCIAL FUTURE. IT ALSO INCLUDES A FINAL TEST (SUBMITTED TO US FOR GRADING AND RECORDING THE MEASUREMENT OF THEIR SUCCESS) AND A GLOSSARY/APPENDIX (THIS INCLUDES TERMS WHICH APPEAR ON

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CREDITOR STATEMENTS AND CREDIT REPORTS TO ENHANCE THE CONSUMER'S FINANCIAL LITERACY). THOSE COMPLETING THE COURSE WITH A PASSING GRADE ON THE FINAL TEST, GRADUATED AND RECEIVED A "GRADUATION CERTIFICATE." THIS WAS ALSO TRUE FOR THOSE ENROLLING IN THE "CREDIT WHEN CREDIT IS DUE" PROGRAM. WE ALSO CONDUCT FREE MONTHLY SEMINARS IN A PUBLIC SETTING HELD AT OUR OFFICES. WE INVITE ALL CONSUMERS THAT HAVE COME IN CONTACT WITH OUR ORGANIZATION, AS WELL AS POST ANNOUNCEMENTS TO THE GENERAL PUBLIC IN COOPERATION WITH THE CORNERSTONE RESCUE MISSION IN RAPID CITY, SD, PRAIRIE WINDS CASINO IN PINE RIDGE, SD AND LAKOTA FUND IN KYLE, ON THE PINE RIDGE INDIAN RESERVATION.

IN THE YEAR 2008, OUR AVERAGE CONSUMER HAD A TOTAL OF $11,100 OF UNSECURED DEBT, WHICH THEY ENROLLED ON OUR "DEBT MANAGEMENT PROGRAM." THE AVERAGE PAYMENT RECEIVED FROM THOSE SAME CONSUMERS, FOR THE BENEFIT OF THEIR UNSECURED CREDITORS, WAS $528, WHICH COMES FROM THEIR AVERAGE MONTHLY HOUSEHOLD INCOME OF $1,600 OR $19,200 ANNUALLY. WE ESTIMATE THAT THE AVERAGE REDUCTION IN INTEREST RATES TO THOSE CONSUMERS ENROLLING ON THE DEBT MANAGEMENT PROGRAM AND BASED ON DATA AS OF 1/31/09, IS ABOUT 11%. THE CONSUMER'S INITIAL INTEREST RATE PRIOR TO THE DEBT MANAGEMENT PROGRAM IS AN AVERAGE OF 23%.

OUR SUCCESS STORIES AND TESTIMONIALS FROM CONSUMERS ARE OVERWHELMING. JUST ONE QUOTE FROM THE LAST YEAR: L. MUNOZ

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-- "THANK YOU TO PIONEER CREDIT COUNSELING AND ALL OF YOUR REPRESENTATIVES WHO WERE VERY COURTEOUS AND UNDERSTANDING ALL THE TIME. THANK YOU TO BEATRIZ AS SHE WAS THE ONE THAT MOSTLY HELPED ME WITH MY ACCOUNT AND I WISH YOU ALL THE BEST!"

FORM 990, PART VI, LINE 2 - RELATED PARTY INFORMATION AMONG OFFICERS

TODD OSSENFORT	LACA OSSENFORT
PRES/COO	SEC/ADMINIST
FAMILY RELATIONSHIP	
ALAN MAAS	SONYA MAAS
DIRECTOR	DIRECTOR
FAMILY RELATIONSHIP	
TODD OSSENFORT	LACA OSSENFORT
PRES/COO	SEC/ADMINIST
BUSINESS RELATIONSHIP	
LACA OSSENFORT	ANNIE EDWARDS
SEC/ADMINST	VP/DIRECTOR
FAMILY RELATIONSHIP	

FORM 990, PART VI, LINE 8A - DOCUMENTATION BY GOVERNING BODY EXPLANATION

ALL ACTIONS UNDERTAKEN DURING THE YEAR AND MEETINGS HELD ARE CONTEMPORANEOUSLY DOCUMENTED VIA APPROVED MINUTES.

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FORM 990, PART VI, LINE 8B - DOCUMENTATION BY COMMITTEE EXPLANATION

NO COMMITTEES HAVE AUTHORITY TO ACT ON BEHALF OF THE GOVERNING BODY.

FORM 990, PART VI, LINE 10 - ORGANIZATION'S PROCESS USED TO REVIEW FORM 990

THE FORM 990 WAS PREPARED BY AN INDEPENDENT CPA AND EMAILED IN DRAFT FORM TO ALL MEMBERS OF THE GOVERNING BODY, THE ADMINISTRATOR, AND THE CFO FOR THEIR REVIEW AND CONCURRENCE PRIOR TO FILING. THE FINAL FORM 990 WAS GIVEN TO THE BOARD PRESIDENT,ADMINISTRATOR, AND CFO PRIOR TO FILING WITH THE IRS AND WAS AVAILABLE TO ALL MEMBERS OF THE GOVERNING BOARD AT THEIR REQUEST.

FORM 990, PART VI, LINE 12C - ENFORCEMENT OF CONFLICTS POLICY

THE ORGANIZATION CONTINUALLY MONITORS PROPOSED OR ONGOING TRANSACTIONS FOR CONFLICTS OF INTEREST AS TRANSACTIONS OCCUR. THE CONFLICT OF INTEREST POLICY INCLUDES ALL TRUSTEES, OFFICERS, AGENTS, EMPLOYEES, AND INDEPENDENT CONTRACTORS OF THE ORGANIZATION, AND THE CHAIRMAN OF THE BOARD IS RESPONSIBLE FOR DETERMINING WHETHER A CONFLICT OF INTEREST EXISTS. THESE INDIVIDUALS ARE ALSO REQUIRED TO IMMEDIATELY DISCLOSE ANY REAL OR APPARANT CONFLICT OF INTEREST THAT THEY DISCOVER OR THAT IS BROUGHT TO THEIR ATTENTION IN CONNECTION WITH THE ORGANIZATION'S ACTIVITIES. IN ADDITION, AN ANNUAL DISCLOSURE STATEMENT IS CIRCULATED TO ALL BOARD MEMBERS, OFFICERS, AND CERTAIN IDENTIFIED AGENTS AND EMPLOYEES TO ASSIST THEM IN CONSIDERING SUCH DISCLOSURES. WHEN SUCH A CONFLICT IS DISCOVERED,IT IS NOTED IN THE RECORD OF THE MINUTES OF THE BOARD OF DIRECTORS. THOSE INVOLVED IN THE CONFLICT ARE PRECLUDED FROM PARTICIPATING IN DISCUSSIONS OR DELIBERATIONS WITH RESPECT TO THE SUBJECT OF THE CONFLICT, USING PERSONAL INFLUENCE TO AFFECT DELIBERATIONS, MAKING MOTIONS, VOTING, EXECUTING AGREEMENTS, OR TAKING SIMILAR ACTIONS ON

DAA

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BEHALF OF THE ORGANIZATION WHERE THE CONFLICT OF INTEREST MIGHT PERTAIN BY LAW, AGREEMENT, OR OTHERWISE.

FORM 990, PART VI, LINE 15A - COMPENSATION PROCESS FOR TOP OFFICIAL

THE GOVERNING BODY APPROVES ANNUAL COMPENSATION FOR TOP MANAGEMENT OFFICIALS, OFFICERS, AND KEY EMPLOYEES. SPREADSHEETS ARE PREPARED FOR REVIEW THAT INCLUDE CURRENT WAGES, AS WELL AS COMPARISONS WITH THE SOUTH DAKOTA OCCUPATIONAL WAGE PUBLICATION AND THE ABBOTT LANGER ASSOCIATION SURVEYS.

FORM 990, PART VI, LINE 15B - COMPENSATION PROCESS FOR OFFICERS

SEE FORM 990, PART VI, LINE 15A -- THERE ARE NO OTHER OFFICERS OR KEY EMPLOYEES. IF ANY ARE HIRED IN THE FUTURE, THE PROCESS UTILIZED FOR DETERMINING COMPENSATION OF TOP MANAGEMENT OFFICIALS WOULD ALSO BE UTILIZED FOR THESE EMPLOYEES.

FORM 990, PART VI, LINE 18 - NO PUBLIC DISCLOSURE EXPLANATION

THE ORGANIZATION DOES NOT MAKE GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY, AND FINANCIAL STATEMENTS AVAILABLE TO THE PUBLIC, AS NO SUCH REQUESTS HAVE HISTORICALLY BEEN RECEIVED.

FORM 990, PART XI, LINE 2C - CHANGE IN FINANCIAL REVIEW PROCESS

ALTHOUGH A SPECIFIC COMMITTEE IS NOT DESIGNATED TO OVERSEE THE AUDIT PROCESS AND THE SELECTION OF AN INDEPENDENT AUDITOR, THE TREASURER HAS BEEN DELEGATED THIS RESPONSIBILITY, WITH FINAL APPROVAL RESTING WITH THE COO.

SCHEDULE O - ADDITIONAL INFORMATION

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SCHEDULE L, PART IV: TODD OSSENFORT (COO AND BOARD PRESIDENT) AND LACA OSSENFORT (ADMINISTRATOR AND BOARD SECRETARY)OWN SJD HOLDINGS, LLC AND OZCORP HOLDINGS, LLC. SJD HOLDINGS, LLC LEASES THE MAIN OFFICE BUILDING TO THE ORGANIZATION. OZCORP HOLDINGS, LLC LEASES ADDITIONAL SPACE FOR DAYCARE AND STORAGE TO THE ORGANIZATION. THE LEASE AGREEEMENTS ARE APPROVED BY THE BOARD OF DIRECTORS (TODD OSSENFORT ABSTAINS FROM THE VOTE, AND LACA OSSENFORT IS NOT A VOTING MEMBER OF THE BOARD OF DIRECTORS) AND ARE CONSIDERED TO BE IN THE NORMAL COURSE OF BUSINESS -- DUE DILIGENCE IS PERFORMED ON AREA COMPARISONS FOR COST PER SQUARE FOOT OF SIMILAR PROPERTY.